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6 June 2008

To: All Members of the Cabinet Procurement Committee  
c.c. All other persons receiving Procurement Committee Agenda

Dear Member,

Cabinet Procurement Committee - Thursday, 12th June, 2008

I attach a copy of the following reports for the above-mentioned meeting which were not available at the time of collation of the agenda:

**4. BUILDING SCHOOLS FOR THE FUTURE (BSF): AWARD OF A PRE-CONSTRUCTION AGREEMENT FOR PARK VIEW ACADEMY (PAGES 1 - 6)**

(Report of the Director of the Children and Young People's Service): To seek approval to award a pre-construction contract for Park View Academy following a mini competition from the Building Schools for the Future (BSF) Constructor Partners (CP) framework.

**5. BUILDING SCHOOLS FOR THE FUTURE (BSF): AWARD OF PRE-CONSTRUCTION AGREEMENT FOR NORTHUMBERLAND PARK COMMUNITY SCHOOL AND THE VALE (PAGES 7 - 12)**

(Report of the Director of the Children and Young People's Service): To seek approval to award a pre-construction contract for Northumberland Community School and the Vale following a mini competition from the Building Schools for the Future (BSF) Constructor Partners (CP) Framework.

**6. BUILDING SCHOOLS FOR THE FUTURE (BSF): AWARD OF A PRE-CONSTRUCTION AGREEMENT FOR JOHN LOUGHBOROUGH SCHOOL (PAGES 13 - 18)**

(Report of the Director of the Children and Young People's Service): To seek approval to award the pre-construction contract for John Loughborough School following a mini-competition from the Building Schools for the Future (BSF) Constructor Partners (CP) Framework.

**7. EXCLUSION OF THE PRESS AND PUBLIC**

The following items are likely to be the subject of a motion to exclude the press and public as they contain exempt information relating to the business or financial affairs of any particular person (including the Authority holding that information).

Note from the Head of Local Democracy and Member Services

The following items allow for consideration of exempt information (if required) in relation to items 4 – 6 which appear earlier on this agenda.

**8. BUILDING SCHOOLS FOR THE FUTURE (BSF): AWARD OF A PRE-CONSTRUCTION AGREEMENT FOR THE PARK VIEW ACADEMY (PAGES 19 - 20)**

(Report of the Director of the Children and Young People's Service): To seek approval to award a pre-construction contract for Park View Academy following a mini competition from the Building Schools for the Future (BSF) Constructor Partners (CP) framework.

**9. BUILDING SCHOOLS FOR THE FUTURE (BSF): AWARD OF A PRE-CONSTRUCTION AGREEMENT FOR NORTHUMBERLAND PARK COMMUNITY SCHOOL AND THE VALE (PAGES 21 - 22)**

(Report of the Director of the Children and Young People's Service): To seek approval to award a pre-construction contract for Northumberland Community School and the Vale following a mini competition from the Building Schools for the Future (BSF) Constructor Partners (CP) Framework.

**10. BUILDING SCHOOLS FOR THE FUTURE (BSF): AWARD OF A PRE-CONSTRUCTION AGREEMENT FOR JOHN LOUGHBOROUGH SCHOOL (PAGES 23 - 24)**

(Report of the Director of the Children and Young People's Service): To seek approval to award the pre-construction contract for John Loughborough School following a mini-competition from the Building Schools for the Future (BSF) Constructor Partners (CP) Framework.

Yours sincerely

Richard Burbidge  
Cabinet Committees Manager



Haringey Council

Agenda item:

**[No.]****Procurement Committee****On 12<sup>th</sup> June 2008**

Report Title: **Building Schools for the Future (BSF): Award of a pre-construction agreement for Park View Academy**

Forward Plan reference number: N/A

Report of: **Director of the Children & Young People's Service**

Wards(s) affected: **West Green**

Report for: **Non Key Decision**

**1. Purpose**

1.1 To seek Procurement Committee approval to award a pre-construction agreement for Park View Academy, following a mini competition from the Building Schools for the Future (BSF) Constructor Partners (CP) framework..

**2. Introduction by Cabinet Member**

2.1 Park View Academy is one of the twelve schools in the Building Schools for the Future programme which has advanced to the pre-construction stage in its programme.

2.2 This project is of major significance to the school and the local community, who will all benefit from the enhanced facilities and consequential transformation.

**3. Recommendations**

3.1 The Procurement Committee award the pre-construction contract to the Constructor Partner in appendix 18.2

**Report Author:** David Bray, BSF Procurement Support Manager

**Report Authorised by:**

Sharon Shoesmith  
Director  
The Children and Young People's Service

**Contact Officer:** Gordon Smith, BSF Programme Director  
e-mail: [Gordon.smith@haringey.gov.uk](mailto:Gordon.smith@haringey.gov.uk)  
Telephone: 020 8489 5368

#### **4. Chief Financial Officer Comments**

- 4.1 The Chief Financial Officer has been consulted on the preparation of this report and notes that the cost of awarding the pre-construction contract is budgeted for within the overall BSF Construction Cash Limited budget.
- 4.2 It should be noted that a funding issue has recently come to light in relation to the DCSF's position regarding financing the Council's BSF cash flow. Until recently the DCSF have made cash payments in advance of our spend on the basis that the Final Business Case (FBC) would eventually be approved. This policy has recently been revised by the DCSF whereby no future grant payments will be made until FBC is actually approved and financial close takes place. Given this change to policy any Haringey Council BSF expenditure, in excess of grant received to date, will require financing. A further report will be brought to Committee outlining how this position will be dealt with at the appropriate time.

#### **5. Head of Legal Services Comments**

- 5.1 Eversheds, the external legal advisers appointed to the BSF Programme, have confirmed that the Constructor Partners Framework Agreement ("the Framework") to which this report relates has been advertised in the Official Journal of the EU using the restricted procedure - a procedure by which expressions of interest are invited with a selection of those who have expressed an interest being invited to tender.
- 5.2 Eversheds have also confirmed that the Framework was established in accordance with EU procurement directives and regulations.
- 5.3 On the 17<sup>th</sup> April 2007 the Cabinet Procurement Committee approved the appointment of Construction Partners to the Framework.
- 5.4 The Framework incorporates a mechanism in order to award contracts by way of a mini-competition using a pricing matrix.
- 5.5 The Public Contracts Regulations 2006 allows for the award of a contract for a specific project under a Framework Agreement based on the outcome of a mini competition held between those contractors on a Framework Agreement capable of undertaking the services required in relation to a specific project which is what has been done in this case.
- 5.6 The Head of Legal Services confirms that Legal Services are light touch monitoring the work done by Eversheds. As long as the award of the contract is in accordance with the manner outlined in paragraph 13 of this report, the Head of Legal Services confirms that there are no legal reasons preventing Members from approving the recommendation in this report.

## **6. Head of Procurement Comments**

- 6.1 The selection of the contractors to compete using mini competition has been carried out in accordance with the BSF Framework Agreements for contractors.
- 6.2 The mini competition was undertaken with those contractors who are suitable to carry out the works based on a price/quality submission.
- 6.3 The price/quality evaluation was price (30%), quality assessment (70%) which included the tender written information (40%) and interview assessment (30%) and were applied in relation to the tenders received.
- 6.4 A pre-construction agreement is required to move the design stage forward with the constructor and to subsequently tender the work packages for the compilation of the Agreed Maximum Price (AMP).
- 6.5 The Head of Procurement therefore states that the recommendations in this report will result in overall best value for the Council.

## **7. Local Government (Access to Information) Act 1985**

7.1 The following background documents were used in the production of this report:

- Haringey Council's BSF Construction Framework documentation.
- The Council's Standing Orders

7.2 This report contains exempt and non-exempt information. Exempt information is contained in the appendices and is not for publication.

7.3 The exempt information is under the following categories:

- The amount of any expenditure proposed to be incurred by the authority under any particular contract for the acquisition of property or the supply of goods or services.
- Any terms proposed or to be proposed by or to the authority in the course of negotiations for a contract for the acquisition or disposal of property or the supply of goods or services.
- The identity of any person offering any particular tender for a contract for the supply of goods or services.

## **8. Background**

- 8.1 In April 2007, following an Official Journal of the European Union (OJEU) process, Haringey's Procurement Committee agreed a framework of six Constructor Partners (CP). These CPs would be used to source the twelve school projects in the BSF programme.
- 8.2 In May 2008 it was agreed with the Leader of the Council that, in order to give full Member involvement in the BSF Design and Build process, the pre-construction stage would be reported to Procurement Committee for approval. Subsequently the main award with an (Agreed Maximum Price) would also be presented to Procurement Committee.

- 8.3 Five contractors from the CP framework passed the financial criteria set to enter a mini competition for Park View Academy. Three of the five bidders responded, with the tender opening taking place on the 22<sup>nd</sup> April 2008. For the names of the bidders see Appendix 18.1. Bidders responded with an indicative cost plan for the construction, site preliminaries and confirmed their fees to carry out the pre-construction stage of the project.
- 8.4 The winning bidder being recommended for a contract for pre-construction services, and the opportunity to negotiate an Agreed Maximum Price for the whole of the project.

## 9. Evaluation

- 9.1 The submission was evaluated as follows:

### Price (30% of total score)

- 9.1.1 The Contractor that submitted the lowest bid in terms of preliminaries based on the anticipated net value of construction scored 100 points. All other tenders score 100 points less 1 for every percentage that their price exceeded the lowest bid. The point score was weighted by 30%.

### Quality of tender submission (40% of total score)

- 9.1.2 The following elements made up the quality score:
- A. Confirmation that the initial pricing response still stood and adjustment of it complied with any revised programme information.
  - B. Pricing of project specific preliminary items such as:
    - Provision of tower cranes
    - Scaffolding
    - Protection
    - A separate sheet detailing fixed and time related charges was requested.
  - C. Quality of the cost plan – The Council looked for comfort that the initial cost plan levels were acceptable and therefore the cost plan was judged on the amount of consideration given to produce an accurate cost plan, the amount of back up provided on a micro and macro level. The actual final price of the cost plan was not considered in the evaluation of this submission.
  - D. Proposed management structure and details of any sub-consultants.
  - E. CVs of the relevant individuals who will be involved in the day to day provision of the works including the on site management team and an indication of how the scheme contractor would deal with fluctuations in the work load in terms of resources.
  - F. Anticipated programme – The Council looked for comfort that the initial programme durations are acceptable and a statement was asked for to confirm that.
- 9.1.3 The Council also looked to use the Contractors' knowledge and experience for any innovative alternative programme solutions. These were welcomed and reflected in the score for this part of the tender submission.

9.1.4 Scores were awarded for each of the categories above and then the total was weighted at 40%.

#### **Interview (30% of total score)**

9.1.5 The Contractor Partners interviews were held on the 9<sup>th</sup> May 2008 at Haringey Civic Centre, representatives from Haringey's Construction Procurement Group, Potter Raper Partnership, Building Design Partnerships (the Design Team Partner), the Construction Project Manager and representatives from Park View Academy attended.

9.1.6 Each of the three Contractors who submitted a tender was interviewed. The personnel who would be working on the project were asked to present against three key criteria decided by the schools and their own proposed logistics statement. A panel individually scored each response and the average score was weighted by 30%.

9.2 Each Contractor Partner was scored out of 20 points, 15 points were allocated to the explanation of their logistics statement, 5 points were allocated to each of the responses to three key criteria raised by the school and a further 5 points were allocated to specific school questions

9.3 The table in Exempt Appendix 18.1 shows the outcome of the evaluation. The matrix was completed by LBH, Mace and Potter Raper.

#### **10. Conclusion**

10.1 The Evaluation Matrix shows the contractors' scores in each category and their overall score (in bold).

#### **11. Sustainability:**

11.1 The Park View Academy scheme exhibits a number of sustainability features. The optimum solution is to upgrade the building fabric, improvements to the external envelope involve modern renders and insulation to improve U-values. Use of solar thermal panels will be used to generate hot water for use in the kitchen and changing room showers, this will reduce the loads on the boilers.

#### **12. Financial Implications**

The cost of awarding the pre-construction contract for the Park View Academy BSF Project is budgeted within the overall Construction Cash Limited Budget of £11,977,859.

#### **13. Legal Implications – Comments Provided by Eversheds**

13.1 The BSF Framework Agreements with the Construction Partners were established following the correct advertisement in accordance with EC procurement directives and regulations.

13.2 The framework incorporates a mechanism in order to score call offs and mini competitions.

13.3 The scoring matrix compiled for this mini competition was carried out by Haringey's Construction Procurement Group with the assistance of other professional advisers set out in paragraph 9.1.5 of this report.

**14. Equalities Implications**

14.1 The Park View Academy project is designed to be fully accessible to all levels of physical ability. There will be removal of stepped level changes throughout all buildings at ground floor. As part of the vision for the School the facilities will be open to the local community.

**15. Consultation**

15.1 The designs have been made available for resident drop ins, school parents' days, area assemblies and information has been posted through the doors of local residents.

15.2 Full consultation has been undertaken as part of the BSF Stage approvals; this has included consultation with Partnership for Schools, CABE, local Planning Authority and Building Control, the Fire Officer and the Police (Secured by Design).

15.3 Further consultation will take place as part of the planning application process, the planning application will be submitted June 20<sup>th</sup> 2008.

**16. Recommendation**

16.1 The Procurement Committee award the preconstruction contract to the Constructor Partner in appendix 18.2.

**17. Use of Appendices / Tables / Photographs**

17.1 Evaluation Matrix (18.1)

17.2 Recommended contractor and sum (18.2)



Agenda item:

**[No.]****Procurement Committee****On 12<sup>th</sup> June 2008**

Report Title: **Building Schools for the Future (BSF): Award of a pre-construction agreement for Northumberland Park Community School and The Vale**

Forward Plan reference number: N/A

Report of: **Director of the Children & Young People's Service**

Wards(s) affected: **Northumberland Park**

Report for: **Non Key Decision**

**1. Purpose**

- 1.1 To seek Procurement Committee approval to award a pre-construction agreement, for Northumberland Park Community School and The Vale, following a mini competition from the Building Schools for the Future (BSF) Constructor Partners (CP) framework.

**2. Introduction by Cabinet Member**

- 2.1 Northumberland Park Community School and The Vale is one of the twelve schools in the Building Schools For the Future programme which has advanced to the pre-construction stage in it's programme.
- 2.2 This project is of major significance to the school and the local community, who will all benefit from the enhanced facilities and consequential transformation.

**3. Recommendations**

- 3.1 The Procurement Committee award the pre-construction contract to the Constructor Partner stated in appendix 18.2

**Report Author:** David Bray, BSF Procurement Support Manager

**Report Authorised by:**



Sharon Shoesmith  
Director  
The Children and Young People's Service

**Contact Officer:** Gordon Smith, BSF Programme Director  
e-Mail: [Gordon.smith@haringey.gov.uk](mailto:Gordon.smith@haringey.gov.uk)  
Telephone: 020 8489 5368

#### **4. Chief Financial Officer Comments**

- 4.1 The Chief Financial Officer has been consulted on the preparation of this report and notes that the cost of awarding the pre-construction contract is budgeted for within the overall BSF Construction Cash Limited budget.
- 4.2 It should be noted that a funding issue has recently come to light in relation to the DCSF's position regarding financing the Council's BSF cash flow. Until recently the DCSF have made cash payments in advance of our spend on the basis that the Final Business Case (FBC) would eventually be approved. This policy has recently been revised by the DCSF whereby no future grant payments will be made until FBC is actually approved and financial close takes place. Given this change to policy any Haringey Council BSF expenditure, in excess of grant received to date, will require financing. A further report will be brought to Committee outlining how this position will be dealt with at the appropriate time.

#### **5. Head of Legal Services Comments**

- 5.1 Eversheds, the external legal advisers appointed to the BSF Programme, have confirmed that the Constructor Partners Framework Agreement ("the Framework") to which this report relates has been advertised in the Official Journal of the EU using the restricted procedure - a procedure by which expressions of interest are invited with a selection of those who have expressed an interest being invited to tender.
- 5.2 Eversheds have also confirmed that the Framework was established in accordance with EU procurement directives and regulations.
- 5.3 On the 17<sup>th</sup> April 2007 the Cabinet Procurement Committee approved the appointment of Construction Partners to the Framework.
- 5.4 The Framework incorporates a mechanism in order to award contracts by way of a mini-competition using a pricing matrix.
- 5.5 The Public Contracts Regulations 2006 allows for the award of a contract for a specific project under a Framework Agreement based on the outcome of a mini competition held between those contractors on a Framework Agreement capable of undertaking the services required in relation to a specific project which is what has been done in this case.
- 5.6 The Head of Legal Services confirms that Legal Services are light touch monitoring the work done by Eversheds. As long as the award of the contract is in accordance with the manner outlined in paragraph 13 of this report, the Head of Legal Services confirms that there are no legal reasons preventing Members from approving the recommendation in this report.

## **6. Head of Procurement Comments**

- 6.1 The selection of the contractors to compete using mini competition has been carried out in accordance with the BSF Framework Agreements for contractors.
- 6.2 The mini competition was undertaken with those contractors who are suitable to carry out the works based on a price/quality submission.
- 6.3 The price/quality evaluation was price (30%), quality assessment (70%) which included the tender written information (40%) and interview assessment (30%) and were applied in relation to the tenders received.
- 6.4 A pre-construction agreement is required to move the design stage forward with the constructor and to subsequently tender the work packages for the compilation of the Agreed Maximum Price (AMP).
- 6.5 The Head of Procurement therefore states that the recommendations in this report will result in overall best value for the Council.

## **7. Local Government (Access to Information) Act 1985**

- 7.1 The following background documents were used in the production of this report:
- Haringey Council's BSF Construction Framework documentation.
  - The Council's Standing Orders
- 7.2 This report contains exempt and non-exempt information. Exempt information is contained in the appendices and is not for publication.
- 7.3 The exempt information is under the following categories:
- The amount of any expenditure proposed to be incurred by the authority under any particular contract for the acquisition of property or the supply of goods or services.
  - Any terms proposed or to be proposed by or to the authority in the course of negotiations for a contract for the acquisition or disposal of property or the supply of goods or services.
  - The identity of any person offering any particular tender for a contract for the supply of goods or services.

## **8. Background**

- 8.1 In April 2007, following an Official Journal of the European Union (OJEU) process, Haringey's Procurement Committee agreed a framework of six Constructor Partners (CP). These CPs would be used to source the twelve school projects in the BSF programme.

- 8.2 In May 2008 it was agreed with the Leader of the Council that, in order to give full Member involvement in the BSF Design and Build process, the pre-construction stage would be reported to Procurement Committee for approval. Subsequently the main award with an (Agreed Maximum Price) would also be presented to Procurement Committee.
- 8.3 Four contractors from the CP framework passed the financial criteria set to enter a mini competition for Northumberland Park Community School and The Vale. All bidders responded, with tender opening taking place on the 9 April 2008. For the names of the bidders see Appendix 18.1. Bidders responded with an indicative cost plan for the construction, site preliminaries and confirmed their fees to carry out the pre-construction stage of the project.
- 8.4 The winning bidder being recommended for a contract for pre-construction services, and the opportunity to negotiate an Agreed Maximum Price for the project as a whole.

## 9. Evaluation

- 9.1 The submission was evaluated as follows:

### Price (30% of total score)

- 9.1.1 The Contractor that submitted the lowest bid in terms of preliminaries based on the anticipated net value of construction scored 100 points. All other tenders score 100 points less 1 for every percentage that their price exceeded the lowest bid. The point score was weighted by 30%.

### Quality of tender submission (40% of total score)

- 9.1.2 The following elements made up the quality score:
- A. Confirmation that the initial pricing response still stood and adjustment of it complied with any revised programme information.
  - B. Pricing of project specific preliminary items such as:
    - Provision of tower cranes
    - Scaffolding
    - Protection
    - A separate sheet detailing fixed and time related charges was requested.
  - C. Quality of the cost plan – The Council looked for comfort that the initial cost plan levels were acceptable and therefore the cost plan was judged on the amount of consideration given to produce an accurate cost plan, the amount of back up provided on a micro and macro level. The actual final price of the cost plan was not considered in the evaluation of this submission.
  - D. Proposed management structure and details of any sub-consultants.

- E. CVs of the relevant individuals who will be involved day to day provision of the works including the on site management team and an indication of how the scheme contractor would deal with fluctuations in the work load in terms of resources.
  - F. Anticipated programme – The Council looked for comfort that the initial programme durations are acceptable and a statement was asked for to confirm that.
- 9.1.3 The Council also looked to use the Contractors' knowledge and experience for any innovative alternative programme solutions these were welcomed and reflected in the score for this part of the tender submission.
- 9.1.4 Scores were awarded for each of the categories above and then the total was weighted at 40%.

### **Interview (30% of total score)**

- 9.1.5 The Contractor Partners interviews were held on the 1<sup>st</sup> of May 2008 at Potter Raper Partnership offices. Representatives from Haringey's Construction Procurement Group, Potter Raper Partnership, BDP (the Design Team Partner), the Construction Project Manager and Northumberland Park Community School attended.
- 9.1.6 Each of the four Contractors who submitted a tender was interviewed. The personnel who would be working on the project were asked to present against three key criteria decided by the schools and their own proposed logistics statement. A panel individually scored each response and the average score was weighted by 30%.
- 9.2 Each Contractor Partner was scored out of 20 points, 14 points were allocated to the explanation of their logistics statement and 2 points were allocated to each of the responses to three questions raised by the school.
- 9.3 The table in Appendix 18.1 shows the outcome of the evaluation. The matrix was completed by LBH, Mace and Potter Raper.

### **10. Conclusion**

- 10.1 The Evaluation Matrix shows the contractors' scores in each category and their overall score with the highest score in each category shown in bold.

### **11. Sustainability**

- 11.1 The Northumberland Park Community School and The Vale scheme exhibits a number of sustainability features. A number of measures are proposed in order to reduce emissions from the site and improve the building's environmental performance. External envelope improvements involving modern insulation and renders will reduce heat loss through the fabric of the buildings, as will the re-roofing of large parts of the school to replace ineffective wood wool slabs. In terms of renewable energy sources, solar panels are proposed to help raise water temperatures and so reduce loads on boilers. The main boilers for the school have very recently been replaced and are operating at their maximum efficiency.

## **12. Financial Implications**

12.1 The cost of awarding the pre-construction agreement for the Northumberland Park Community School and The Vale BSF Project is budgeted within the overall Construction Cash Limited Budget of £16,120,440.

## **13. Legal Implications – Comments Provided by Eversheds**

13.1 The BSF Framework Agreements with the Construction Partners were established following the correct advertisement in accordance with EC procurement directives and regulations.

13.2 The framework incorporates a mechanism in order to score call offs and mini competitions.

13.3 The scoring matrix compiled for this mini competition was carried out by Haringey's Construction Procurement Group with the assistance of other professional advisers set out in paragraph 9.1.5 of this report.

## **14. Equalities Implications**

14.1 The Northumberland Park Community School and The Vale project is designed to be fully accessible to all levels of physical ability. Additional lifts are being installed, stairs removed, doors widened and covered walkways linking the buildings are being provided to ease congestion within existing corridors. Existing corridors and doorways are also being widened to allow wheelchair users to pass side by side. As part of the vision for the campus, the facilities will be open to the local community.

## **15. Consultation**

15.1 The designs have been made available for resident drop-ins, school parents' days, area assemblies and information has been posted through the doors of local residents.

15.2 Full consultation has been undertaken as part of the BSF Stage approvals; this had included consultation with Partnership for Schools, CABE, Council planners and building control, the Fire Officer and the Police (Secured by Design).

15.3 Further consultation will take place as part of the planning application process, which has recently started.

## **16. Recommendation**

16.1 The Procurement Committee award the preconstruction contract to the Constructor Partner in appendix 18.2.

## **17. Use of Appendices / Tables / Photographs**

17.1 Evaluation Matrix (18.1)

17.2 Recommended contractor and sum (18.2)

Agenda item:

**[No.]****Procurement Committee****On 12<sup>th</sup> June 2008**

Report Title: **Building Schools for the Future (BSF): Award of a pre-construction agreement for John Loughborough School**

Forward Plan reference number: N/A

Report of: **Director of the Children & Young People's Service**

Wards(s) affected: **Tottenham Hale**

Report for: **Non Key Decision**

**1. Purpose**

- 1.1 To seek Procurement Committee approval to award a preconstruction agreement for John Loughborough School, following a mini competition from the Building Schools for the Future (BSF) Constructor Partners (CP) framework.

**2. Introduction by Cabinet Member**

- 2.1 John Loughborough School is one of the twelve schools in the Building Schools For the Future programme which has advanced to the pre-construction stage in it's programme.
- 2.2 This project is of major significance to the school and the local community, who will all benefit from the enhanced facilities and consequential transformation.

**3. Recommendations**

- 3.1 The Procurement Committee award the pre-construction contract to the Constructor Partner stated in appendix 18.2

**Report Author:** David Bray, BSF Procurement Support Manager

**Report Authorised by:**



Sharon Shoemith  
Director  
The Children and Young People's Service

**Contact Officer:** Gordon Smith, BSF Programme Director  
e-Mail: [Gordon.smith@haringey.gov.uk](mailto:Gordon.smith@haringey.gov.uk)  
Telephone: 020 8489 5368

#### **4. Chief Financial Officer Comments**

- 4.1 The Chief Financial Officer has been consulted on the preparation of this report and notes that the cost of awarding the pre-construction contract is budgeted for within the overall BSF Construction Cash Limited budget.
- 4.2 It should be noted that a funding issue has recently come to light in relation to the DCSF's position regarding financing the Council's BSF cash flow. Until recently the DCSF have made cash payments in advance of our spend on the basis that the Final Business Case (FBC) would eventually be approved. This policy has recently been revised by the DCSF whereby no future grant payments will be made until FBC is actually approved and financial close takes place. Given this change to policy any Haringey Council BSF expenditure, in excess of grant received to date, will require financing. A further report will be brought to Committee outlining how this position will be dealt with at the appropriate time.

#### **5. Head of Legal Services Comments**

- 5.1 Eversheds, the external legal advisers appointed to the BSF Programme, have confirmed that the Constructor Partners Framework Agreement ("the Framework") to which this report relates has been advertised in the Official Journal of the EU using the restricted procedure - a procedure by which expressions of interest are invited with a selection of those who have expressed an interest being invited to tender.
- 5.2 Eversheds have also confirmed that the Framework was established in accordance with EU procurement directives and regulations.
- 5.3 On the 17<sup>th</sup> April 2007 the Cabinet Procurement Committee approved the appointment of Construction Partners to the Framework.
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- 5.5 The Public Contracts Regulations 2006 allows for the award of a contract for a specific project under a Framework Agreement based on the outcome of a mini competition held between those contractors on a Framework Agreement capable of undertaking the services required in relation to a specific project which is what has been done in this case.
- 5.6 The Head of Legal Services confirms that Legal Services are light touch monitoring the work done by Eversheds. As long as the award of the contract is in accordance with the manner outlined in paragraph 13 of this report, the Head of Legal Services confirms that there are no legal reasons preventing Members from approving the recommendation in this report.



## **6. Head of Procurement Comments**

- 6.1 The selection of the contractors to compete using mini competition has been carried out in accordance with the BSF Framework Agreements for contractors.
- 6.2 The mini competition was undertaken with those contractors who are suitable to carry out the works based on a price/quality submission.
- 6.3 The price/quality evaluation was price (30%), quality assessment (70%) which included the tender written information (40%) and interview assessment (30%) and were applied in relation to the tenders received.
- 6.4 A pre-construction agreement is required to move the design stage forward with the constructor and to subsequently tender the work packages for the compilation of the Agreed Maximum Price (AMP).
- 6.5 The Head of Procurement therefore states that the recommendations in this report will result in overall best value for the Council.

## **7. Local Government (Access to Information) Act 1985**

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## **8. Background**

- 8.1 In April 2007, following an Official Journal of the European Union (OJEU) process, Haringey's Procurement Committee agreed a framework of six Constructor Partners (CP). These CPs would be used to source the twelve school projects in the BSF programme.

- 8.2 In May 2008 it was agreed with the Leader of the Council that, in order to give full Member involvement in the BSF Design and Build process, the pre-construction stage would be reported to Procurement Committee for approval. Subsequently the main award with an (Agreed Maximum Price) would also be presented to Procurement Committee.
- 8.3 Four contractors from the CP framework passed the financial criteria set to enter a mini competition for John Loughborough School. All bidders responded, with tender opening taking place on the 15 April 2008. For the names of the bidders see Appendix 18.1. Bidders responded with an indicative cost plan for the construction, site preliminaries and confirmed their fees to carry out the pre-construction stage of the project.
- 8.4 The winning bidder is being recommended for a contract for pre-construction services, and the opportunity to negotiate an Agreed Maximum Price for the project as a whole.

## 9. Evaluation

- 9.1 The submission was evaluated as follows:

### Price (30% of total score)

- 9.1.1 The Contractor that submitted the lowest bid in terms of preliminaries based on the anticipated net value of construction scored 100 points. All other tenders score 100 points less 1 for every percentage that their price exceeded the lowest bid. The point score was weighted by 30%.

### Quality of tender submission (40% of total score)

- 9.1.2 The following elements made up the quality score:
- A. Confirmation that the initial pricing response still stood and adjustment of it complied with any revised programme information.
  - B. Pricing of project specific preliminary items such as:
    - Provision of tower cranes
    - Scaffolding
    - Protection
    - A separate sheet detailing fixed and time related charges was requested.
  - C. Quality of the cost plan – The Council looked for comfort that the initial cost plan levels were acceptable and therefore the cost plan was judged on the amount of consideration given to produce an accurate cost plan, the amount of back up provided on a micro and macro level. The actual final price of the cost plan was not considered in the evaluation of this submission.
  - D. Proposed management structure and details of any sub-consultants.

- E. CVs of the relevant individuals who will be involved day to day provision of the works including the on site management team and an indication of how the scheme contractor would deal with fluctuations in the work load in terms of resources.
- F. Anticipated programme – The Council looked for comfort that the initial programme durations are acceptable and a statement was asked for to confirm that.

9.1.3 The Council also looked to use the Contractors' knowledge and experience for any innovative alternative programme solutions these were welcomed and reflected in the score for this part of the tender submission.

9.1.4 Scores were awarded for each of the categories above and then the total was weighted at 40%.

### **Interview (30% of total score)**

9.1.5 The Contractor Partners interviews were held on the 29 April 2008 at Haringey Civic Centre. Representatives from Haringey's Construction Procurement Group, Potter Raper Partnership, WGI (the Design Team Partner), the Construction Project Manager and Northumberland Park Community School attended.

9.1.6 Each of the four Contractors who submitted a tender was interviewed. The personnel who would be working on the project were asked to present against three key criteria decided by the schools and their proposed logistics statement. A panel individually scored each response and the average score was weighted by 30%.

9.2 Each Contractor Partner was scored out of 20 points, 14 points were allocated to the explanation of their logistics statement and 2 points were allocated to each of the responses to three questions raised by the school.

9.3 The table in Exempt Appendix 18.1 shows the outcome of the evaluation. The matrix was completed by LBH, Mace and Potter Raper.

### **10. Conclusion**

10.1 The Evaluation Matrix shows the contractors' scores in each category and their overall score with the highest score in each category shown in bold.

### **11. Sustainability**

11.1 The John Loughborough School exhibits a limited number of sustainability features. The new extension will be built to meet all requirements in terms of building regulation, environmental and sustainability requirements. Where it is feasible, improvements will be made to the existing fabric. Significant improvements to the heating system with the school will be made as all heating plant and the like is to be replaced; this will improve the efficiency of the system beyond the levels at which it currently operates.

**12. Financial Implications**

The cost of awarding the pre-construction agreement for the John Loughborough School BSF Project is budgeted within the overall Construction Cash Limited Budget of £3,627,340.

**13. Legal Implications – Comments Provided by Eversheds**

13.1 The BSF Framework Agreements with the Construction Partners were established following the correct advertisement in accordance with EC procurement directives and regulations.

13.2 The framework incorporates a mechanism in order to score call offs and mini competitions.

13.3 The scoring matrix compiled for this mini competition was carried out by Haringey's Construction Procurement Group with the assistance of other professional advisers set out in paragraph 9.1.5 of this report.

**14. Equalities Implications**

14.1 The John Loughborough School has limited disabled access currently; however a disable persons lift is being installed in the new food technology /IT block which will give full access throughout the upper floors of the technology and sports blocks. Further enhancements are proposed to improve access for key members of staff, particularly with regards to access to the music block.

**15. Consultation**

15.1 The designs have been made available for resident drop ins, school parents' days, area assemblies and information has been posted through the doors of local residents.

15.2 Full consultation has been undertaken as part of the BSF Stage approvals; this had included consultation with Partnership for Schools, CABE, Council planners and building control, the Fire Officer and the Police (Secured by Design).

15.3 Further consultation will take place as part of the planning application process, which has recently started.

**16. Recommendation**

16.1 Procurement Committee award the preconstruction contract to the Constructor Partner in appendix 18.2.

**17. Use of Appendices / Tables / Photographs**

17.1 Evaluation Matrix (18.1)

17.2 Recommended contractor and sum (18.2)

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